



# THE *Profit*ABLE PERFORMER

## 30 Behaviors MASSIVE Measurable Impact

This high-impact, hands-on, outcomes-oriented one-day program allows you to assess and receive feedback on 30 learning, teaming and performing behaviors designed to drive measurable professional impact. The *Profit*ABLE Performer workshop will help you:

- :: *Develop* individual teamwork skills.
- :: *Drive* peak team performance.
- :: *Deliver* measurable business outcomes.

### Audience

Individuals and teams who are, or will be, moving toward more collaborative, team-based approaches to work.

### Outcomes

- :: Gain a more complete view of your strengths and developmental needs.
- :: Self and observer feedback on the 10 learning, 10 teaming and 10 performing *Profit*ABLE Behaviors.
- :: A take-away plan translating intention into action.

### Facilitators

The workshop facilitators represent a rich blend of business experience and academic credentials, including advanced degrees in organizational psychology, performance consulting and business.

### Registration

8:00 AM - 9:00 AM Registration and Networking  
9:00 AM (Prompt) - 5:00 PM (Sharp) Program

\$475.00 *Advanced Registration*

\$550.00 *At the Door (if space is available)*

Additional participants from the same organization for the same session will be discounted 25%. Continental breakfast, lunch and a The *Profit*ABLE Performer Feedback report with participant manual are included in the fee.

*Take control of your future . . . now!*

**KNOWING POINT™**

### Program

8:00 AM - 9:00 AM

Registration, Networking and Breakfast

9:00 AM (Prompt) - 10:30 AM

The *Profit*ABLE Behaviors

- Linking behaviors to *Profit*ABLE performance
- Identifying where you want to measurably improve and reviewing the 30 *Profit*ABLE Behaviors

10:30 AM - 12:30 PM + Break

Using Feedback to Drive Measurable Performance

- Identify two methods which drive self-development
- Learn powerful feedback tools and preparation for *Profit*ABLE Performer feedback

12:30 PM - 3:00 PM + Lunch

Powerful Feedback of *Profit*ABLE Performer Behaviors

- Understand self and observer's feedback
- Explore the data from peer coaching and powerful feedback

3:00 PM - 5:00 PM (Sharp)

Taking your Career to the Next Level

- Develop a *profit*ABILITY action plan
- Identify implementation next steps
- Sustaining focus and continuing the work

**September 22, 2006 9:00 AM - 5:00 PM**

Knowing Point Training Center  
Melville NY

**December 1, 2006 9:00 AM - 5:00 PM**

Knowing Point Training Center  
Melville NY

Knowing Point, LLC

Teaming :: Learning :: Performing

205 Corey Place, Huntington Manor, NY 11746

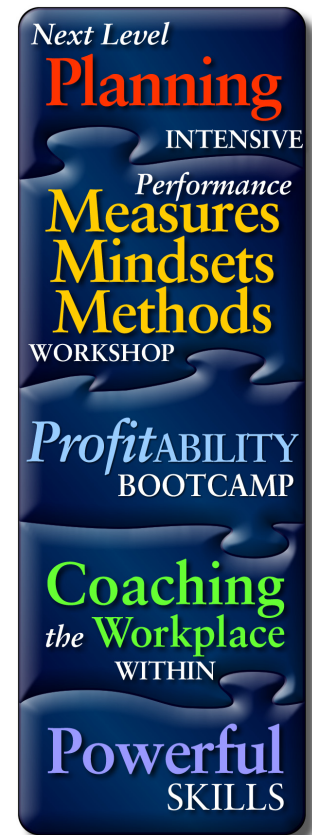
888-402-0088 | info@knowingpoint.com | www.knowingpoint.com | 631-547-0002

## About Knowing Point, LLC

### *The mission of Knowing Point*

*is to help business leaders drive profit and productivity by creating ProfitABLE leaps in measures, mindsets, and methods through accountability and teamwork.*

*Our approaches are results-driven and based on modern work theory, common sense, and wisdom. Our high impact, collaborative work has brought our clients ProfitABLE outcomes, including: increased profits, lower costs, higher quality and speed of delivery, and greater employee and customer satisfaction.*



**Having the right combination** of skills, focus, and commitment to grow your business is a workforce development puzzle we can help you solve. Knowing Point will work with you to identify the pieces to your puzzle and leverage them to create business outcomes far greater than the sum of their parts.

# Registration Form

THE *Profit*ABLE PERFORMER

Programs are subject to availability and prices are subject to change.

## PERSONAL DATA

Name: (Dr., Mr., Ms.) \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

## PROGRAM INFORMATION

Program Title: **THE ProfitABLE PERFORMER** Date of Program\*: \_\_\_\_\_

Program Location: \_\_\_\_\_

\* Check [www.knowingpoint.com](http://www.knowingpoint.com) for additional information. Tuition amount subject to change.

## PROGRAM FEE (please enclose with form)

- My full tuition in the amount of \$ \_\_\_\_\_ is enclosed. (Please make checks payable to Knowing Point)
- Please charge my full registration fee in the amount of \$ \_\_\_\_\_ to my credit card.
  - MasterCard
  - VISA

Tuition Amount: \_\_\_\_\_

Account Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Name of Issuing Bank: \_\_\_\_\_ Signature: \_\_\_\_\_

- My company's purchase order is enclosed.
- Tuition payment has already been made.

## CANCELLATION AND TRANSFER POLICY

Before a program begins, considerable administrative costs are incurred related to your registration. Therefore, the following fees apply:

Number of weeks before program	Substitutions Allowed	Transfer Fee	Cancellation Fee
More than 4 weeks	Yes (no fee)	None	None
3 weeks	Yes (no fee)	10% of tuition	25% of tuition
2 weeks	No	25% of tuition	50% of tuition
1 week	No	50% of tuition	100% of tuition

I have read and accepted the Cancellation and Transfer Policy.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Please return this form, along with payment or credit card information to:  
Knowing Point, 205 Corey Place, Huntington Manor, NY 11746  
[info@knowingpoint.com](mailto:info@knowingpoint.com) | V 888-402-0088 | V 631-547-0002 | F 631-547-9305