



Brought to you by
Knowing Point
 Teaming :: Learning :: Performing

CROSS-FUNCTIONAL TEAMS DELIVERING MASSIVE MEASURABLE IMPACT

Welcome to the PABC Experience

For cross-functional teams committed to improving their performance and achieving high impact, measurable results.

FOCUS

- Team members will learn:
- :: How to powerfully influence others on multi-functional teams.
 - :: How their behaviors and style impacts performance, especially on cross-functional teams.
 - :: How to deal with conflict and difficult team member behaviors to better channel energies and drive measurable team outcomes.
 - :: How to use advanced teamwork skills to produce measurable improvement.
 - :: How to dramatically improve collaboration and achieve peak team performance.
 - :: How to become a star cross-functional team player.

OUTCOMES

- :: Set priorities by gaining a full and honest picture of your team's strengths and development needs.
- :: Improve all team member's ability to receive and give powerful, constructive feedback.
- :: Better manage relationships among diverse team members, including resolving conflict.
- :: Create and begin a plan of action for improving your cross-functional learning, teaming, and performing skills.
- :: Achieve measurable results exceeding your organization's investment in this Boot Camp.

FEATURES

- :: Accelerated learning in a realistic and action-oriented environment.
- :: Tools to discover how to best learn, apply ideas, influence, and powerfully team with those outside your functional skill set.
- :: Self and supervisor feedback on the 30 Success Behaviors that drive quantum team performance.
- :: Immediate application of knowledge, skills, and tools on a project to improve your workplace.
- :: Integration coaching to extend the learning experience and support ongoing development.

Call for pricing

Onsite Training
Knowing Point can deliver this action learning program with your organization, customized to meet your particular business challenges.

Topic Agenda	Power of 'One'	Power of 'We'	Power of 'Team'	Power of Performing	Achieving ROT
	Explore where change will promote personal and professional growth	Identify strengths and weaknesses in teamwork	Learn how to optimize the team approach	Assess and improve team meeting effectiveness	Plan, design, and earn management approval for projects to measurably improve revenue, quality, cost or speed
	Receive powerful feedback with an open mind and willingness to learn	Introduce feedback skills as a tool to drive peak performance	Give and receive powerful feedback to drive performance	Develop and share a plan for learning to 'walk the performance talk'	Present and begin projects yielding return greater than Boot Camp investment
	Remove obstacles to success and happiness	Learn powerful influencing skills	Essential team followership and leadership skill		

*Develop the self-awareness,
influence skills,
and advanced team skills
to drive
measurable performance
and supercharge
cross-functional teamwork.*



Why *Profit*ABILITY BOOT CAMP?

- :: Learn how to be more effective within cross-functional teams and accomplish measurable results by identifying developmental needs and leveraging your strengths.
- :: Learn how to facilitate powerful cross-functional team meetings with more efficiency and inspired results.
- :: Combine your knowledge and skills with other functional team members to improve your organization.



WE HAVE SEEN a lot in 25 years. We know the business of cross-functional learning, teaming, and performing. We pride ourselves in helping individuals, teams, and organizations reach and sustain peak performance and measurable results.
Guaranteed!

“The *Profit*ABILITY BOOT CAMP was even more practical than we had expected. It’s structured in a way that took us to where we wanted to be in an incredibly short period of time. We learned our strengths and pinpointed the areas where we needed help. It’s given us confidence to work with each other in new ways. More importantly, it’s changed the way we work to help us perform at peak levels. I only wish we’d gone through this program 15 years ago.”

PARTICIPANT

Project Manager
Construction Company
NY, New York

FACILITATORS

The Boot Camp facilitators represent a rich blend of business experience and academic credentials, including advanced degrees in psychology, organizational effectiveness, and business.

We believe that a high level of personal interaction between the facilitators and the participants creates the best environment for action learning, teaming, and performing. The Knowing Point staff demands the highest standards and guarantees results without compromise.

About Knowing Point, LLC

The mission of Knowing Point

is to help organizations of all sizes

dramatically increase profitABILITY by

powerfully connecting learning, teaming and

performing behaviors to measurable results.

Our approaches are results-driven and

based on modern work theory, common

sense, and wisdom. Our high impact,

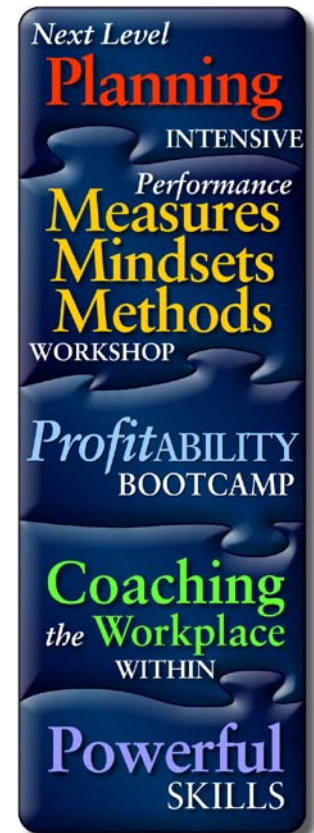
collaborative work has brought our

clients quantum outcomes, including:

increased profits, lower costs, higher

quality and speed of delivery, and greater

employee and customer satisfaction.



Having the right combination of skills, focus, and commitment to grow your business is a workforce development puzzle we can help you solve. Knowing Point will work with you to identify the pieces to your puzzle and leverage them to create business outcomes far greater than the sum of their parts.

Registration Form

ProfitABILITY BOOT CAMP



Programs are subject to availability and prices are subject to change.

PERSONAL DATA

Name: (Dr.) (Mr.) (Ms.) _____ Date: _____

Title: _____

Organization: _____

Mailing Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

E-mail: _____

PROGRAM INFORMATION

Program Title: *ProfitABILITY BOOT CAMP* Date of Program*: _____

Program Location: _____

* Check www.knowingpoint.com for more information. Tuition amounts are subject to change.

PROGRAM FEE (please enclose with form)

- My full tuition in the amount of \$ _____ is enclosed. (Please make checks payable to Knowing Point)
- Please charge my full registration fee in the amount of \$ _____ to my credit card.
 - MasterCard
 - VISA

Tuition Amount: _____

Account Number: _____ Expiration Date: _____

Name of Issuing Bank: _____ Signature: _____

- My company's purchase order is enclosed.
- Tuition payment has already been made.

CANCELLATION AND TRANSFER POLICY

Before a p

Number of weeks before program	Substitutions Allowed	Transfer Fee	Cancellation Fee
More than 4 weeks	Yes (no fee)	None	None
3 weeks	Yes (no fee)	10% of tuition	25% of tuition
2 weeks	No	25% of tuition	50% of tuition
1 week	No	50% of tuition	100% of tuition

I have read and accepted the Cancellation and Transfer Policy.

Signature: _____ Date: _____

Please return this form, along with payment or credit card information to:
Knowing Point, 205 Corey Place, Huntington Manor, NY 11746
info@knowingpoint.com | V 888-402-0088 | V 631-547-0002 | F 631-547-9305