

A man in a dark suit and tie is looking through binoculars. The lenses of the binoculars show a red-tinted world map. The background is a warm, orange-brown gradient.

KNOWING POINT[™]

powerful, proven, practical

NEXT LEVEL PLANNING INTENSIVE

leading change, accelerating results

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*What is
Next Level
Planning Intensive?*

A proven process for getting the right people key to an organization's future together to agree upon how to take its performance and success up to the next level, driven by measurable goals. The work is highly collaborative and includes data feedback, discovery, and decision-making about making the future happen.

Guaranteed.

*Powerful Metrics
Proven Process
Practical Delivery*

Your industry, your organization, and your corporate culture are different from every other. To help you get to where you want to be demands a planning process that addresses your unique, ever-changing challenges and priorities. Exactly what we offer.

As simple as it might sound, we believe in planning with a purpose. Our best-practices approach to strategic planning is guided and driven by metrics, measures, and quantifiable goals. Our planning services are always aimed at achieving defined results.

We understand discovery.

A proven process for getting people who are key to the organization's future working to:

- :: **Discover** what needs to be done.
- :: **Agree** on what and how to do it.
- :: **Get there** . . . measurably.

Knowing Point can help.

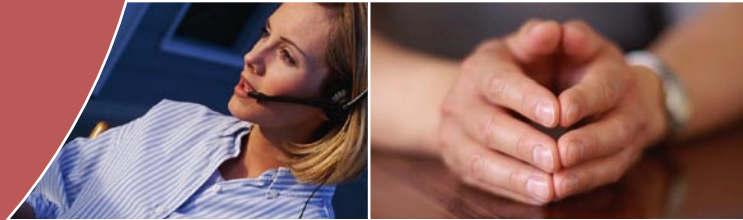
Our proven approach to strategic planning drives measurable results. Knowing point is a leader in translating discovery processes into performance focused results. We combine business savvy and expert facilitation to help your organization produce a roadmap to succeed at the next level.

We ask you:

To gather people crucial to your organization's future. A blend of visionaries - those who see possibilities - and 'actionaries' - those who ensure the plan is realistic and achievable. Individuals who have formal or informal power, and who have the respect of the rest of the organization. Our experience leads us to recommend this work be more inclusive than exclusive, honoring the change acceleration principle: *people own what they help to create.*

We help create powerful plans.

*A proven process
to create a plan and
drive measurable
results in your
organization.*



Leadership Coaching

We provide coaching for individual leaders as well as small teams.

This short-term, practical support may be in response to preparing for the intensive. It may also immediately follow the delivery of the planning intensive, to assist members of the leadership coalition with change acceleration and implementation issues.

The guidance we provide removes obstacles, saves time, builds confidence, instills excellence, and helps assure success.

We believe leadership coaching can powerfully support and accelerate change. The Knowing Point coaches demand the highest standards and guarantee results without compromise.

Why Next Level Planning Intensive?

“The Next Level Planning Intensive really worked. It is now six months since off-site work. During the work your facilitators listened intently, asked provocative questions, and quickly understood our organization - our current situation, needs and desires. We were able to express different view points without the usual tension and drama. They helped us draw out new ideas, priorities and goals, which were then organized into an effective action plan that has produced measurable results. It was hard to believe that we could progress so far toward consensus in the allotted time for the Intensive. Your facilitator’s ability to remain objective at the same time as encouraging us to clarify our vision and modify our mission statement was masterful. Thanks again.”

*PERFORMANCE AND
COLLABORATION
- individual team
and organizational -
is at the heart of everything
we. We don't beat around
the bush and we refuse
to waste time and money
- yours or ours.
We are about tackling
and resolving your
toughest issues.*

Guaranteed!

PARTICIPANT

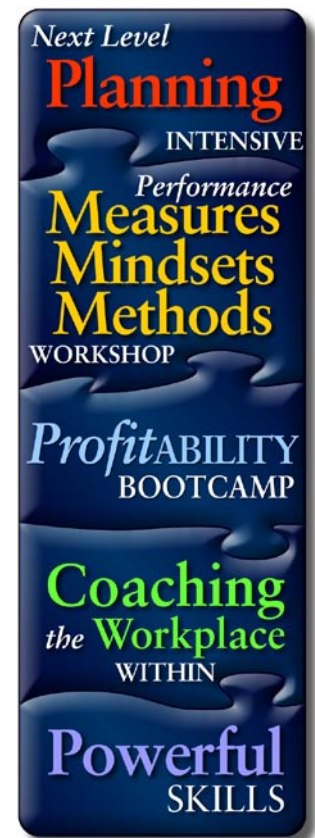
Vice President
Global Publishing Company
New York, New York

About Knowing Point, LLC

The mission of Knowing Point

is to help organizations of all sizes dramatically increase profitABILITY by powerfully connecting learning, teaming and performing behaviors to measurable results.

Our approaches are results-driven and based on modern work theory, common sense, and wisdom. Our high impact, collaborative work has brought our clients quantum outcomes, including: increased profits, lower costs, higher quality and speed of delivery, and greater employee and customer satisfaction.



Having the right combination of skills, focus, and commitment to grow your business is a workforce development puzzle we can help you solve. Knowing Point will work with you to identify the pieces to your puzzle and leverage them together to create business outcomes far greater than the sum of their parts.