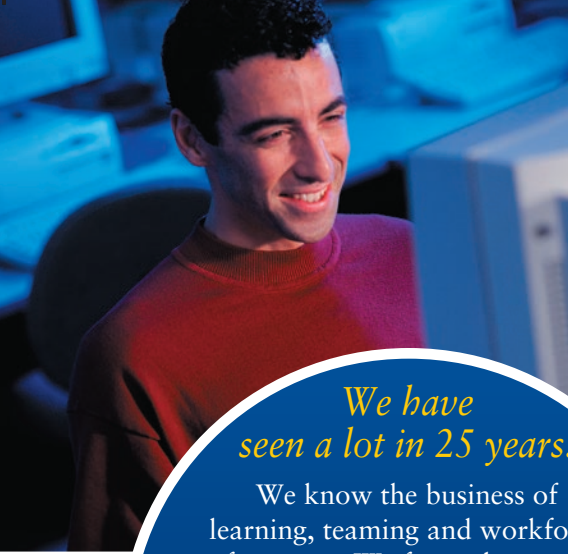


KNOWING POINT™

measures, mindsets, methods

PROFIT & PRODUCTIVITY

quantum results



*We have
seen a lot in 25 years.*

We know the business of learning, teaming and workforce performance. We focus the power of measures to change mindsets and improve methods which drive success. We know the role human performance plays in business success. We pride ourselves in helping people and organizations reach and sustain peak performance and measurable results.

Guaranteed.

*The pressure is on.
To perform.
To succeed.*

A volatile business environment, increasing competition, technology, growing to the next level and transitioning the business are key issues that keep business leaders up at night. Transforming challenges into opportunities is key.

You have what it takes to get the job done: talented people with strong technical skills. Ensuring that they work together and perform at their peak is paramount.

Improving individual performance, teamwork and accountability translates into quantum business results.

Invest in your people.

Your challenge is performance.

WHEN YOU NEED TO:

- :: measure business performance and results
- :: plan for moving ahead with intelligent decisions
- :: help your people to do more, faster . . . with less
- :: increase accountability and teamwork
- :: revitalize your organization with energy and passion

KNOWING POINT CAN HELP

Our proven solutions drive measurable results. Knowing Point is a leader in workplace performance improvement. Our profitability programs and workforce development processes have helped maximize performance and achieve quantum results for hundreds of organizations.

We can do it for you, too.



Results.

We deliver them
every day.

Knowing Point meets challenges.

Through strategic partnership we accurately pinpoint and solve your human learning and performance challenges.

Our performance-based approach addresses your need to rapidly and efficiently generate measurable results.

Your unique business makes our business unique. Though many organizations face similar challenges, each requires unique solutions. In partnership, we work with you to identify your desired results, organizational requirements and resource allocations. Then we determine the best way to get there.

We assemble a dynamic team of professionals whose expertise and experience fits your determined needs. With insight, creativity and focus, we implement proven processes and tools to build targeted solutions on time, on budget.

We will exceed your expectations.

Knowing Point facilitated the development of individual, team and enterprise call center metrics, delivering on 'real' continuous improvement and increased customer retention by 22% within one year.

A family owned business threatened by conflicts achieved a 35% increase in new orders in the first year by diffusing power struggles and developing a consensus strategic plan.

Mid-size construction subcontractor deployed teams that plugged \$2,700,000 in profit leaks within 1 year and an investment of less than \$100,000.

Global payroll services achieved 'one team, one dream' integration of an acquired company through Knowing Point's cultural integration solution.

Supported by Knowing Point's executive coaching process, a senior executive improved team leadership and facilitation skills, increasing associate satisfaction by 75%.

By improving coordination between field and home office, a packaging company reduced cycle time by 40% by implementing an integrated software solution six months ahead of schedule and 15% below cost.

*Your people determine your future.
Human performance matters.
We make it happen.*

888-402-0088
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info@knowingpoint.com



Having the right combination of skills, focus and commitment to grow your business is a workforce development puzzle we can help you solve. Knowing Point will work with you to identify the pieces to your puzzle and leverage them to create business outcomes far greater than the sum of its parts.

PERFORMANCE SOLUTIONS

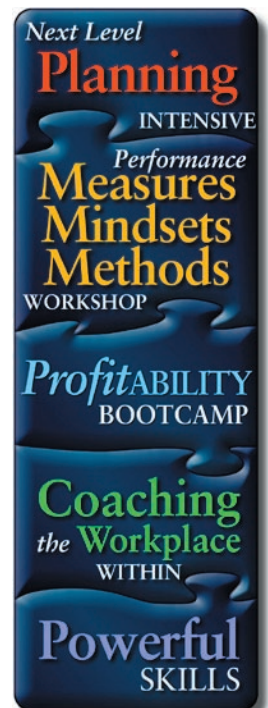
Knowing Point provides customized performance and workforce improvement solutions that deliver measurable business results and pay for themselves. Our collaborative approach to accelerating change assures the “buy-in” essential to achievement of measurable business outcomes.

- :: Next Level Planning Intensive
- :: Implementing Business Performance Metrics
- :: Coaching the Workplace Within
- :: Employee Satisfaction Surveys
- :: Building the Leadership Team
- :: Enhancing Cross-Functional Teamwork

LEARNING PROGRAMS

While training is not always the appropriate solution for performance issues, it is a key component in delivering measurable business results. Our proprietary approach incorporates a powerful combination of action learning, measures, and methods seamlessly integrated to achieve desired business strategy outcomes.

- :: ProfitABILITY Boot Camp
- :: Powerful Meetings
- :: Powerful Conversations
- :: Workshops to drive productivity and profit



About Us

We have over 25 years of successful experience helping organizations of all sizes dramatically increase *profitABILITY* by powerfully connecting learning, teaming and performing behaviors to measurable results. Our approaches are results-driven and based on modern work theory, common sense and wisdom. Our high-impact collaborative work has brought our clients quantum outcomes, including: increased profits, lower costs, higher quality and speed of delivery, and greater employee and customer satisfaction.

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